

**LOUNSBURY & ASSOCIATES, INC.**



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Date: Friday, September 06, 2002

To: Whom it may Concern

Subject: Terra Firma Inc.

From: John Stout

Lounsbury and Associates has worked with Terra Firma Inc (TFI) two different times in the past. I know them to be thorough and professional. In the first instance they were the testing lab for an underground utilities project. They were always able to respond on relatively short notice as the contractor completed portions of the work. This proved particularly important in the testing trench backfill.

On the second occasion they dispatched a technician to our project for an extended period. The project ran on a 24/7 schedule. Their Anchorage staff was always available for back up or assistance whenever required.

Lounsbury will not hesitate to use TFI for laboratory or testing work in the future

John J. Stout  
Senior Inspector, Civil Work